



ERMLive partners with eSavvy to distribute superior HR and Payroll solution to the Australian market

Media release, 22-Oct-2009, ERMLive, Christchurch, New Zealand: ERMLive has joined forces with eSavvy, its first Australian based distributor of ERMLive™ HR and payroll software. ERMLive™ is the most comprehensive solution for employee relationship management in Australasia. The solution was developed by experts with an established history of developing tailored HR/Payroll solutions.

Built on and fully integrated with the Microsoft Dynamic™ CRM platform, ERMLive™ contains six modules designed to help companies manage everything related to employee HR and Payroll processes, including payroll, training and development, personnel management, recruitment, performance management and OH&S.

David Goad, Managing Director of eSavvy commented on the new partnership; “ERMLive is a key part of our business growth strategy. It allows us to easily draw on our strong industry and business knowledge, and leverage our deep technical expertise of the Microsoft Dynamics™ CRM and xRM Platform. Our partnership with ERMLive brings a familiar solution with great market potential, we are proud to be the first Australian partner and look forward to introducing a proven successful solution to our clients.”

ERMLive™ is designed to be easily customised to meet each customer’s specific requirements and as it is based on the Microsoft Dynamics™ XRM platform, it is versatile, robust and scalable; the product is the first of its kind to provide this level of functionality. Already a success story in New Zealand, ERMLive™ is an established and proven solution with 15 large clients in Government, Education, Logistics and Services, sectors.

“ERMLive™ is proving a very popular tool because it was designed from the outset to integrate with familiar Microsoft technology. Our aim was not only to provide the functionality, flexibility and ease of use that customers want, but also to leverage Microsoft’s global partner network. As a Microsoft partner, eSavvy can easily utilise their existing skill sets to augment our product development capability. They’re perhaps the most qualified Microsoft CRM organisation in Australia, which makes our partnership a logical choice,” says Donald Hastie, CEO of ERMLive.

A radical departure from traditional, rigid payroll systems, ERMLive™ allows customers to configure the solution themselves to their changing business needs, and is targeted towards enterprise customers. Designed to meet the increasing needs of HR professionals, ERMLive™ brings the holistic employee experience in line with the strategic business goals of the organisation. By simplifying HR’s operational processes, management has a direct and integrated line of sight to every aspect of the employee relationship, at all times.

“We can identify with the strength of the product in terms of its rich functionality, architectural design and flexibility,” said David Goad. “ERMLive™ is a sophisticated business improvement tool that is fully integrated into Microsoft Dynamics™ CRM – a proven, popular and efficient business model. Microsoft Dynamics™ CRM is huge in Australia and one of the fastest growing products for Microsoft. This could be an incremental solution for many of those customers leveraging the investments they’ve already made in the Microsoft Dynamics™ CRM story.”

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About ERMLive

www.ermlive.com

ERMLive Ltd was founded in New Zealand in 2006 by CEO Donald Hastie. Its product, ERMLive™, is a full featured Employee Relationship Management (ERM) tool that focuses on increasing organisational performance by enhancing the relationships companies have with their employees. It is the result of almost 20 years HRIS and payroll experience, knowledge of next generation technology and understanding of business improvement processes.

ERMLive™ is a radical departure from the mistakes and inflexibilities of traditional rigid payroll systems, and introduces new employee management functions that meet the increasing demands of HR professionals, managers and employees.

Any combination of modules (Payroll, HR, Rostering, Recruitment, Training Development, Performance, Induction, Health & Safety) can be deployed across the organisation with tools that enhance communication between HR, management and employees.

Since its launch in New Zealand ERMLive has secured 15 large clients in Government, Education, Logistics and Services, winning against the world's largest providers of HR/Payroll software in New Zealand and Australia. In the last 10 months alone ERMLive™ has dominated the education market in New Zealand having secured seven learning institutions as clients.

About eSavvy

www.eSavvy.com.au

eSavvy is a Microsoft Dynamics CRM and Relationship Management (xRM) company specialising in the enterprise market and consists of a management group of the most experienced team of experts in Microsoft Dynamics CRM and xRM in the Asia Pacific rim. Having established an almost 5 year relationship with Microsoft, eSavvy's principles are some of the most experienced consultants in the industry.

In today's challenging business environment companies and Government entities are demanding the ability to manage relationships with everyone both internal and external to the business, not simply relationships with customers. eSavvy offers a strategic combination of senior business experience combined with best practice implementation methodology and deep technology expertise to create the ultimate Relationship Management solutions for blue chip corporates.

eSavvy is based in Sydney and headquartered in North Ryde.

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